

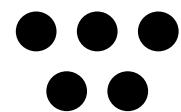


BELGIUM

THE BIG 5 2021

Dubai World Trade Center
September 12 - 15, 2021

**FLANDERS
INVESTMENT &
TRADE**



Wallonia.be

EXPORT
INVESTMENT

BELGIUM AT THE BIG 5 2021

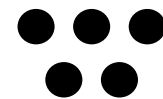
DUBAI WORLD TRADE CENTER
UNITED ARAB EMIRATES

September 12 - 15, 2021

BUILDING INTERIORS & FINISHES
Hall nr. 5 (5E220-5D227)

MEP SERVICES
Hall 3 (3C120-3B129)

FLANDERS
INVESTMENT &
TRADE



Wallonia.be

EXPORT
INVESTMENT

BELGIUM

Belgium is a highly developed and sophisticated trading country located in the heart of Europe. Independent since 1830, **Belgium** is a constitutional, hereditary monarchy.

Today, Belgium is a true federal state, reorganised in three regions (**Flanders, Wallonia and the Brussels Capital Region**) and three communities (a French-, Dutch- and German-speaking community), each of them with their own legislative and executive power.

Dutch and French are the two main national languages. In addition, 1% of the Belgian population is German-speaking. Many people also speak English.

This multilingual make-up of the country makes Belgians the perfect trade partners for businessmen from all over the world.

At the crossroad of several cultures, Belgium is ideally located in the centre of Europe and offers an extraordinarily well-developed infrastructure. Its communication network is second to none, offering rapid and efficient transport by air, sea, road and rail.



COMPANIES

Stand n°

Page

Region

BESEALED® BY BEKINA® COMPOUNDS NV	3B129	4	FIT
BUZON PEDESTAL INTERNATIONAL	5E226	5	AWEX
COPRABEL	5E220	6	AWEX
GOVECO	3C128	7	FIT
GRATCH	3C120	8	FIT
LIQUISOL	3B125	9	FIT
MDB PROFIL	5D227	10	AWEX
NELISSEN	3B121	11	FIT
NOËL & MARQUET, A BRAND OF NMC	5D221	12	AWEX
SPANTECH INTERNATIONAL	5D223	13	AWEX

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Phone: +32 55 39 00 20
Email : info@besealed.com
Website : <https://www.besealed.com>

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Louis VANDERYSE, Area Sales Manager

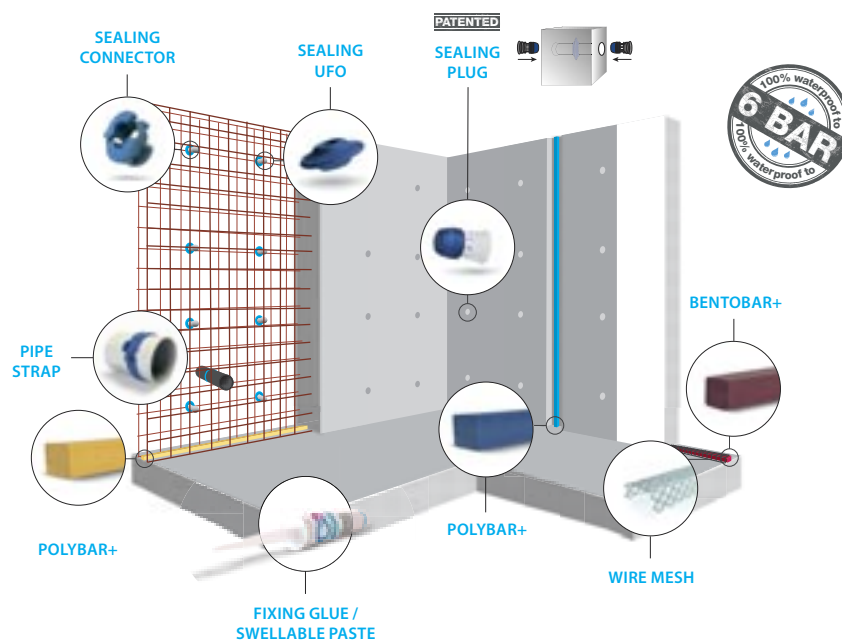


Sector :Waterproofing

Activity : Belgian manufacturer of hydrophilic waterstops: Bentonite based: Bentobar+ and TPE based: Polybar+

Manufacturer of standard and tailor-made sealing accessories such as the patented Sealing Plug & UFO to seal your formwork, sold worldwide.

Come and discover our hydrophilic products for waterproofing tunnels, dams, manholes and other precast concrete constructions



BUZON PEDESTAL INT.

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Website : www.buzon-world.com

Delegate:
Mr. Frank HOFFMEISTER,
frank.hoffmeister@rohmix.ae



Sector: Technical Raised Floors and Terraces on Buzon Screwjack Pedestals

Activity:

Designed for creating raised floors in external applications, such as balconies, terraces and green roofs, Buzon's Award Winning Pedestal system can be used with any type of concrete or stone paver, timber decking of all types.

The most application fields are terraces, balconies, walkways at the beach, pool surroundings or marinas. They are adjustable in the height from 15 till 965 mm. The Buzon Pedestal System is also simple to install. Desired height is achieved by thread adjustment. Our award winning and patented slope corrector system gives the possibility to compensate slopes from 0-5% and build zero leveled surfaces.

In addition, the pedestal also improves thermal insulation and reduces sounds transmission.

The pedestals from the PB-Serie has been specially developed for terraces with ceramic tiles. The pedestals are extremely strong as they are precision-engineered from high strength, UV resistant, recycled polypropylene and capable of supporting loads of more than 1000kg each.

Since 1987, Buzon Pedestal International has been Europe's leading manufacturer of screw jack polypropylene pedestals.

COPRABEL SA

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Delegate:
Mr. Ammar NAAMANI, General Manager



Sector: Decorative Paint and Accessories – Raw Materials for Paint and Ink Industry.

Activity: COPRABEL S.A. is a Belgian Producer/Exporter of paints.

Our 100% owned Registered Marks are: Coprabel's EASY COLOR® for paints and varnishes in general (especially metallic pigmented paints "Gold, Bright Gold, Copper and Silver") and Coprabel's NARI® for products related to wood treatment.

All products are used by our customers with high satisfaction for many applications, such as interior wall designs, exterior frontages, wood decoration and protection as much for new works as for renovations.

COPRABEL S.A. is also in charge for the marketing and export of reputed international manufacturers of raw materials for the paints, inks, adhesives, detergents and plastic/master batches industries. Some products: metallic powders, pigments, colorants, dryers, additives, pastes, glitters, tall oil, pine oil, linseed oil, etc.

Locally represented by: COPRABEL MIDDLE EAST FZC Zafer NAAMANI

Marketing & Development Manager
COPRABEL Paints Trading LLC
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COPRABEL S.A.

GOVECO

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Delegates:

Steven Gobert, Managing Director
Steve Day, Sales Manager Middle East
Katrien Lelièvre, Office Engineering
Dany Gobert, Business Development
Wim Gobert, Marketing Manager



Sector : HVAC (Control solutions; Airflow regulation ; Air diffusion ; Air handling ; Air moving ; Fire protection ; Ducting & Fitting)

Activity : Goveco is all about adding value.

We offer a wide variety of HVAC expertise and an allround media experience to support you.

Our logistics are tailored to your project needs.

We embrace a unique sales approach, combining quality and price. And we offer exclusivity for worldwide distribution of some of the top-end European HVAC brands.

GRATCH INTERNATIONAL

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Website: www.gratch.com

Delegate:
Jean-Paul KREMERS

GRATCH[®]
INTERNATIONAL

Sector : Glass renovation and façade protection

Activity : Glass renovation and façade protection

Glass and facade renovation and protection products. With the RevoGlas scratch removal and glass renovation systems, you are able to remove damages like scratches and acid damage out of your glass. The Renovio products are developed to renovate your facade products like glass, stainless steel, polyplast and aluminium. To protect your facade and other non-absorbing materials you can use LiquiFoil. A long-term temporary liquid film that is applied like latex and will dry into a film to protect durable.



LIQUISOL BV

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Fax: +32 474625693
Mobile: +971 50 451 8806
Email: info.mena@liquisol.com
Website : www.liquisol.com

Delegates:
Tom HUYSMANS: General manager
Olivier SIX : Sales director Mena



Wiser with Energy

Sector : Construction-Energy saving coatings

Activity : Liquisol we manufacture energy saving coatings, paints to keep your building cool in summertime.



MDB PROFIL

Quai Vercour, 98
BE-4000 LIEGE
Phone: +32 4 252 70 35
Mobile : +32 475 40 70 02
Fax: +32 4 252 11 03
Email : o.cremer@mdb.eu
Website : www.mdbprofil.com

Delegate:
Olivier CREMER, Sales & Export Manager



Sector : Plaster Profiles

Activity: **MDB** 's activity is the manufacturing and marketing of **plaster profiles - corner beads, stop beads, movement beads, ...** - (galvanised and aluzinc steel, aluminium, stainless steel and PVC) for dry constructions (gypsum boards), for interior plastering (wet plasters), exterior rendering and for all insulation systems for facades (ETICS).



For this range of products, **MDB** has become the leader on the Belgian market, with a very large network of distributors (dealers in building materials) and MDB is now selling all over Europe and even overseas.

NELISSEN

Kiezelweg 458-460
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Website : www.nelissen.be

Delegates:
CAQUELEIN Eric, Export manager
BARTELS Jeroen, Export manager



Sector : Bricks, facades

Activity :PREMIUM QUALITY BELGIAN BRICKS INFUSED WITH MORE THAN 100 YEARS OF EXPERIENCE..

Nelissen Bricks, a Belgian brick manufacturer based in the heart of Belgium, is specialised in the production of hand-moulded bricks for over 100 years, and reaches the highest level in terms of quality and colour shades

The innovation that lies within our company and our unwavering commitment to serve all customers are key to our international success.

Nowadays, we have become a major player in more than 50 countries, with a yearly turnover of more than 43 million Euro, and manufacturing quantities that exceed 185 million bricks/year.

Innovation co-creation and sustainability, some of Nelissen Bricks' core values, are an affirmation of the dedication exhibited by our team in providing a consistently high level of service to our customers



NOËL & MARQUET, A BRAND OF NMC

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Fax: +32.87.85.85.11.
Email: robby.langer@nmc.be
Website: www.noel-marquet.be

Delegaste:
Robby LANGER, Overseas Sales Manager



Sector : Interior and Exterior Decoration & Renovation Products

Activity : NOËL & MARQUET. is a Belgian manufacturer of design elements made out of light-weight synthetic foams (PS, HDPS and PU)
Our products are suitable for all kind of interiors and any type of buildings, from the small private apartment to the big tower project. We are ISO9001 & 14001 certified.
We proudly export them to more than 130 countries, all over the world.

Our first quality products:

- **CORNICES, PANEL MOULDINGS & SKIRTINGS**
- **FLEXIBLE, FUNCTIONAL & LIGHTING PROFILES**
- **DESIGN ELEMENTS including WALL PANELS, WALL TILES & CEILING ROSES**
- **FAÇADE DECORATION**

Our biggest benefits:

Lightweight: Effortless handling, no nails or screws
Compact: 2m lengths for easy transport and installation
Durable: Have been in production since 1975 - they last!
Flexible: Profiles flex with the building - no cracking!
100% Waterproof: Can be installed in moist or wet areas

Locally represented by:

COPRABEL Paints Trading LLC
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United Arab Emirates

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SPANTECH

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Website: www.span-tech.com

Delegate:
Ghislaine de VILLENFAGNE, Manager



Sector : Tensile Fabric Structures

Activity : SPANTECH is one of the fastest growing tent manufacturer in Europe and is active in over 20 countries in Europe and the Middle East. The company has earned a reputation as a reliable supplier by integrating engineering, production & installation departments under one roof.

SPANTECH is active in all areas of fabric structures for temporary, semi permanent and permanent uses. Beside the applications of SPANTECH products in the special events industry, the company develops solutions for industrial warehousing, large format fabric advertisement and custom works for architects, designers and NGO's.

In the last years, SPANTECH Group has developed & patented large span structures such as I-novation, Grand I-novation & Grand Arena. These buildings have applications in live entertainment & MRO.

Locally Represented by:

SPANTECH Far East

Cedric MOULART, Account Manager

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E-mail: c.moulart@span-tech.com



THE WALLONIA REGION OF BELGIUM

Wallonia is one of the three regions of federal Belgium. This region covers an area of approximately 17000 Km and its population is about 3.4 million inhabitants. As a federated entity, this French speaking region retains full control over a number of significant policy areas including the economic policy, the promotion of foreign investments, foreign trade, applied scientific research, new technologies, and so forth.

This lung of Belgium makes an ideal location for foreign investors. Indeed, Wallonia belongs to the European top 5 most attractive regions for foreign investors. For instance, the region's readiness for innovation, the quality of its research, and the flexibility of its multilingual and technically highly-qualified manpower are world-famous.

Moreover, at the gateway to Brussels, capital of the European Union, Wallonia has a strategic location. As a matter of fact, it is at the geographical heart of the European Union and at the crossroads of a very dense communication network. Consequently, the vast majority of the European market (i.e. 453 million consumers) is directly accessible within a radius of 500km, which is a tremendous advantage for foreign investors as well as for Wallonia's exporters.

Furthermore, Walloon companies are unreservedly open to the world; this is evidenced by the fact that export makes up 70% of sales. In 10 years, exports have seen an average annual growth close to 10 %, which is higher than the European average.

Chiefly, the genuine dynamism of the Walloon economy is due to the fact that 95% of its economic fabric is composed of small and medium-sized enterprises.

Among its numerous sectors of activity, Wallonia has put the emphasis on five so-called competitiveness hubs, namely: transport and logistics, aeronautics and space, agro-industry, mechanical engineering, and life sciences. The initiation of these competitiveness hubs is the bottom line of the new Walloon economic policy. The latter aims at developing a critical mass and a degree of excellence in prosperous sectors, so as to create a pattern of growth at the regional scale and to acquire an international reputation.

Besides, the cluster, which is a network composed primarily of companies, also represent an economic policy tool at the service of regional development. The Walloon Region favours fourteen clusters including among others ICTs, automotive, eco-building, transport and logistics.

Last but not least, Wallonia is proud of its openness to others, which makes it an extremely welcoming region enriched by its ethnic and linguistic diversity.

WALLONIA EXPORT & INVESTMENT AGENCY

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Mrs. Pascale DELCOMMINETTE
CEO



The Wallonia Export & Investment Agency (AWEX) is the institution in charge of the development and management of Wallonia's domestic and international economic relations.

Through a personalized, innovative, and sustainable approach, AWEX supports Walloon companies - regardless of their size, sector, or target market - in every step of their international endeavors. This includes exports, technological partnerships, and development abroad.

The agency's vast network of connections ensures the best advisors are always by your side. Our local anchors and agents abroad are capable of providing unparalleled insight to take your company to the next level. In addition, our connections will help establish your business in the global marketplace and promote it throughout the world. Training, incentives, and international financing are also available.

AWEX is also committed to strengthening Wallonia's position as the premier gateway for international investors seeking success in the heart of Europe. We work closely with them to inform, convince, and advise in every stage of their development.

Feel free to get in touch with one of our local or international agents via our websites listed above. In our network of more than 400 employees in nearly 100 countries around the world, there is always someone ready and willing to support you in your approach.

FLANDERS

FLANDERS is often called “the crossroads of Europe” by virtue of its high-density road and rail networks, three international airports, and four major sea ports.

Boasting the most dense road network in the world, two major arteries literally cross on the north-south / east-west axis - making FLANDERS the European interchange for overland freight. In addition, the highways are illuminated at night, facilitating truck routes around the clock.

FLANDERS also has the highest concentration of ports in the world. The Flemish ports of Antwerp, Ghent, Zeebruges, and Ostend are all within 100 km of each other, handling both international and inland water-borne traffic at competitive prices.

The region borders on France, Germany, and the Netherlands - with Great Britain only a short ferry or train ride across, or under, the English Channel.

This also places FLANDERS in the middle of the large West European industrial areas and at the centre of Europe’s most affluent consumer populations. Paris, London, Amsterdam, Frankfurt, and Cologne are all within a 350 km radius.

FLANDERS is ideally situated to provide businesses with rapid access to leading markets and suppliers.

FLANDERS has been a major player in European trade since the Middle Ages. A number of Flemish towns – like Bruges and Ghent – have illustrious histories as commercial centers.

The region grew rich and strong through its linen, cotton, and tapestry trade, and even today FLANDERS is known for quality textiles.

High added-value sectors

Today, this land of merchants and manufacturers is continuing its tradition of trade and export orientation. FLANDERS is particularly active in high added-value, quality products and services, such as:

Technology – automotive, mechatronics, IT, ...

Healthcare – pharmaceuticals, medical imaging, ...

Durable and luxury products – diamonds, fashion, design, ...

Service industries

Biotechnology, environmental technology, and research in the life sciences

Micro-electronics

Chemical and metallurgical processing

Petrochemical industries

- Exports of Flemish goods and services amount to some 175 billion euro annually
- Flemish exports account for about 80% of Belgium’s GDP
- 1-in-3 jobs in Flanders are in export-related businesses.
- Moreover, Flanders’ highly educated, hard-working, multi-lingual work force has created and sustains the powerful, innovative economic engine behind these figures.

FLANDERS INVESTMENT & TRADE

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Website : www.flandersinvestmentandtrade.com

Mrs Claire TILLEKAERTS
CEO

FLANDERS
INVESTMENT &
TRADE



The Flanders Investment & Trade agency promotes sustainable international business, in the interest of both Flanders-based companies and overseas enterprises.

Whatever sector you are involved in, Flanders Investment & Trade will help you establish contact with the Flemish companies you are looking for. This includes not only products or services you may be sourcing, but also various types of business relationships, from joint ventures to technology transfers.

At another level Flanders Investment & Trade enhances Flanders' position as the gateway to Europe for inward investors. The agency identifies, informs, advises and supports overseas enterprises by establishing production and research facilities, contact centers, headquarters, logistics operations and the like in Flanders, the northern region of Belgium.

This broad focus on international entrepreneurship, involving outward trade as well as inward investments, requires not only a thorough knowledge of the Flemish economy, but also an extensive network outside of Flanders.

We have just that for you. Do visit our website and discover our worldwide network. With over 100 offices we are bound to be conveniently located near you, wherever you are.

OFFICIAL DELEGATION

FOR THE AWEX

Anja HEINEN

Trade Commissioner for the Wallonia and Brussels Regions

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in Abu Dhabi
c/o Belgium Embassy
P.O. Box 3686
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UNITED ARAB EMIRATES

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Mrs Dominique BADOT **Project Manager**

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FOR FLANDERS INVESTMENT & TRADE (FIT)

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Flanders' Trade Commissioner

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Kurt VLEMINCKX

Senior Project Manager

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SHOW YOUR INTEREST THROUGH THIS DOCUMENT

Please fill in the form below and fax it to our office in Dubai (Fax.: 04.332.32.01.-04.331.18.22.). Our Mail addresses are: awexuae@emirates.net.ae and/or dubai@fitagency.com

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|---|--|
| <input type="checkbox"/> BESEALED | <input type="checkbox"/> LIQUISOL |
| <input type="checkbox"/> BUZON PEDESTAL INT. | <input type="checkbox"/> MDB PROFIL |
| <input type="checkbox"/> COPRABEL | <input type="checkbox"/> NELISSEN |
| <input type="checkbox"/> GOVECO | <input type="checkbox"/> NMC |
| <input type="checkbox"/> GRATCH | <input type="checkbox"/> SPANTECH |

YOUR REFERENCES :

NAME OF COMPANY :

CONTACT NAME :

TITLE :

ADDRESS :

TEL. :

FAX. :

E-MAIL :

BUSINESS ACTIVITY :

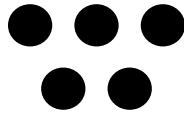
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Wallonia.be

EXPORT
INVESTMENT

WALLONIA EXPORT & INVESTMENT AGENCY

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**FLANDERS
INVESTMENT &
TRADE**



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